



Talking Points

Embedding Process

- Challenges
- Concept of Process Automation
- Examples
- Lessons Learned
- Benefits





Introducing Program Framework



Microsoft Partner

Gold Project and Portfolio Management

Silver Collaboration and Content

Silver Data Analytics Silver Cloud Productivity

Silver Small and Midmarket Cloud Solutions



- Our Company is a premier UK Microsoft Partner with a focus on PPM and collaboration
- Our Products are best in class, on premise or in the cloud
- Our Customers come from a wide range of sectors, public and private
- Our Service is not just about technology everything we do is about ensuring user adoption

Change & Growth



Some of our clients

Central Government

Emergency Services

Financial Services

Local Government

Professional Services

Manufacturing

Defence

Education

Healthcare

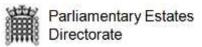
Oil & Gas

Construction & Engineering































































































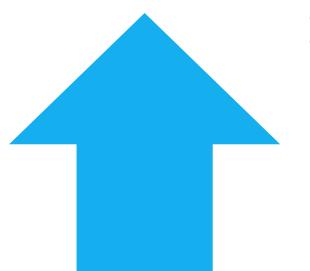






Objective





Increase

- Communication
- Speed of response
- Compliance & auditable process
- Team motivation
- Best practice

Reduce

- Use of Email
- Repetitive admin
- Chasing
- "Nobody told me"
- Ad hoc process
- Error



Why Process Automation?



Automate Everyday Processes



Connect
People,
Process and
Content

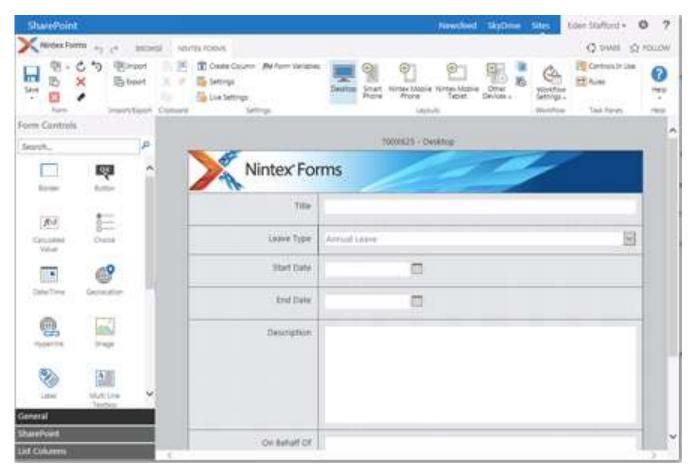


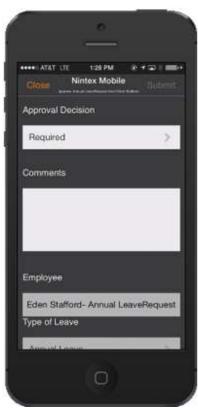
Empower the People Closest to the Process



Forms

- Easy Creation
- Mobile
- Cloud

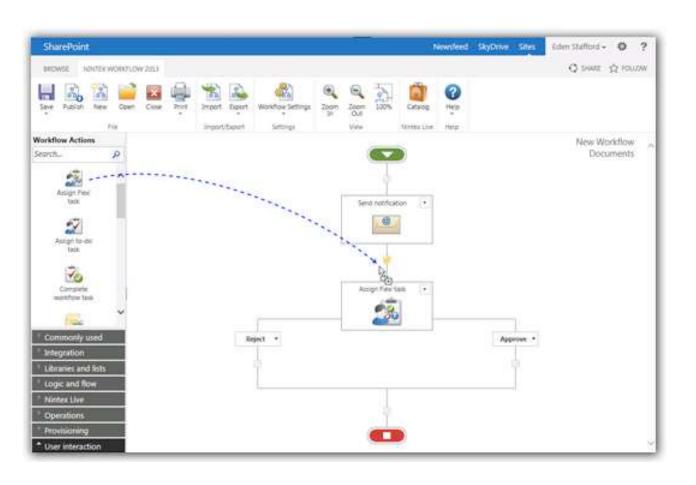






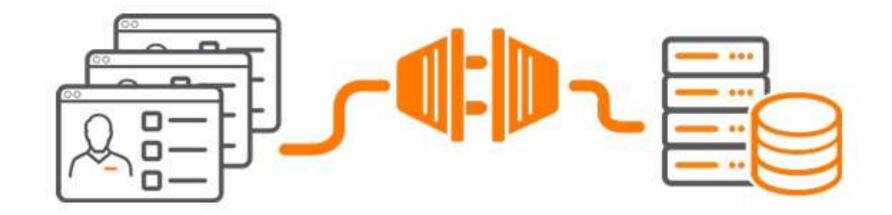
Workflow

- Quick & Easy
- Connected
- Governable & Managable
- Reuse Best Practices





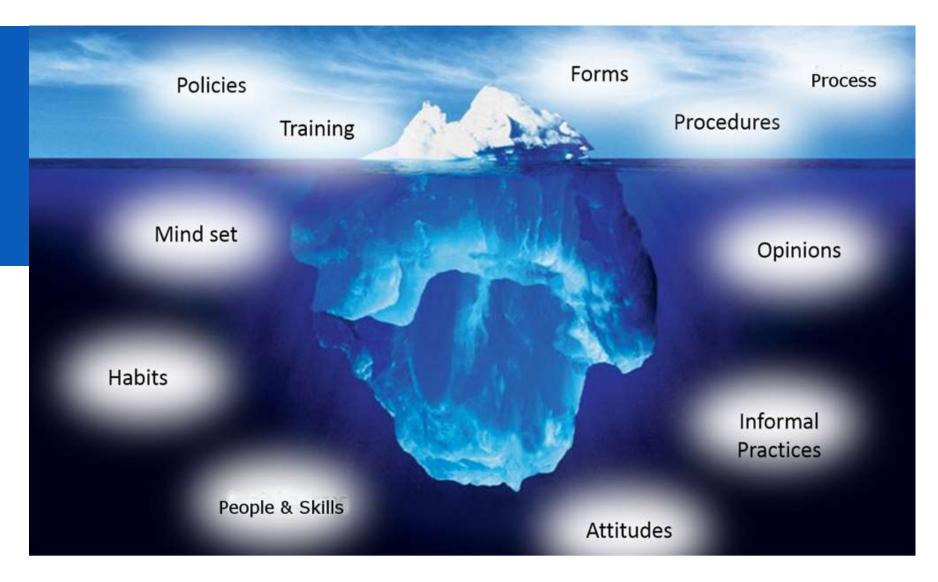
Connect to Content



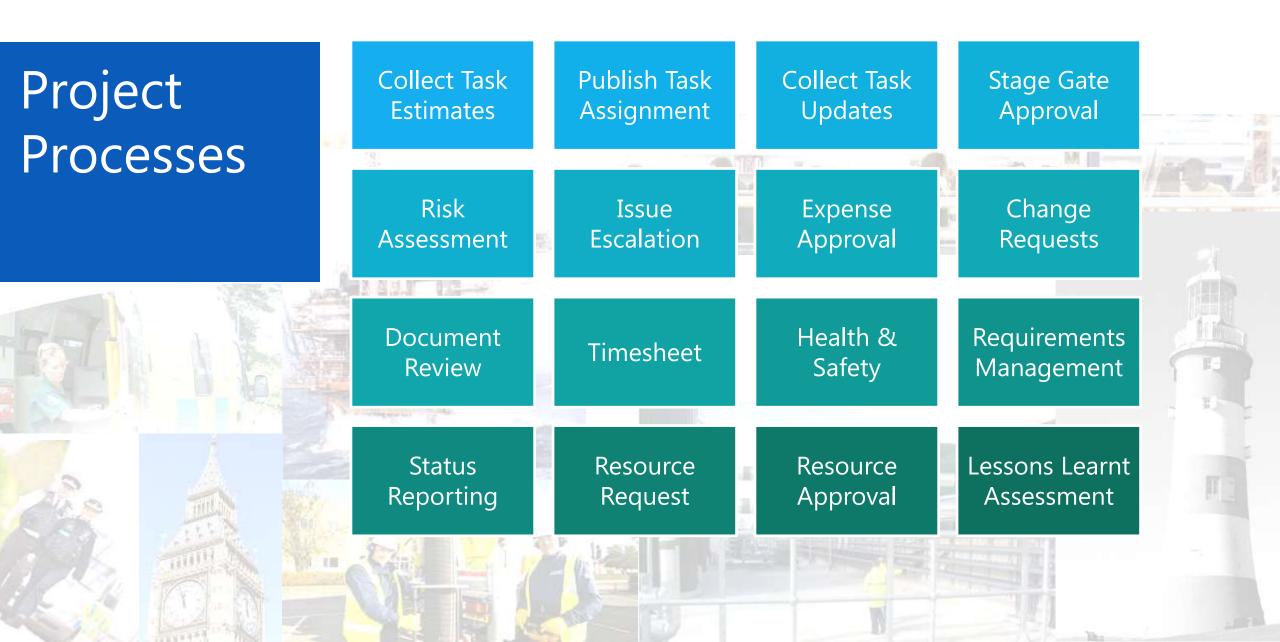
- Cross-Product Workflow
- Connect Applications
- Seamless User Experience



Beneath The Surface









Example:

Telecomms Infrastructure Projects



Project Change Control

Raise Change Request

> Project Manager

Reviewers

Review and approve

Approve or reject

Project Board

Project Manager

• Implement change

Before

- Adhoc
- Email driven
- Project delay

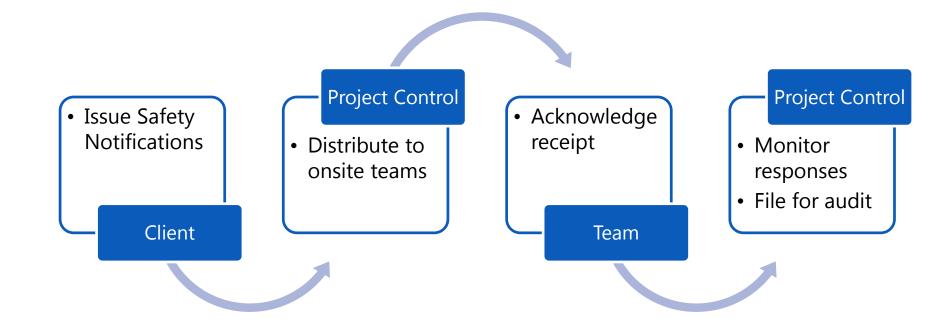
- Embedded, transparent process
- Visibility of who we are waiting on
- Change control history
- Reduced admin (automated boardpack creation)



Example: Railway Maintenance Projects



Safety Notifications



Before

- Mass email
- Excel list to monitor responses
- Huge manual overhead
- Error Prone

- Instant view of missing responses
- Auditable through reporting and full history
- Increased efficiency
- Reduced chance of error



Example: Safety Critical Design Project

Design Document Processing



Review and comment

Reviewer

Approvers

Approve and comment

 Keep history for product life + 5 years

System

Before

Lots and lots of paperwork

- List of accredited reviewers/approvers
- All comments logged and traced
- Automated archiving rules, compliance
- Huge efficiency gains + cost savings



Example:

Financial Services IT Programme



Risk Assessment

 Describe and submit risk

Team Member

Project Manager

- Approve
- Assign assessor

Likelihood& Impact

Mitigation

Assessor

Project Manager

 Decide actions

Before

- Excel
- PM walking round collecting information
- Informal, non-standard process
- No audit log

- Assignment of assessment + decision tasks
- Instant view of outstanding tasks
- Standardisation of risk data
- Audit of decisions made

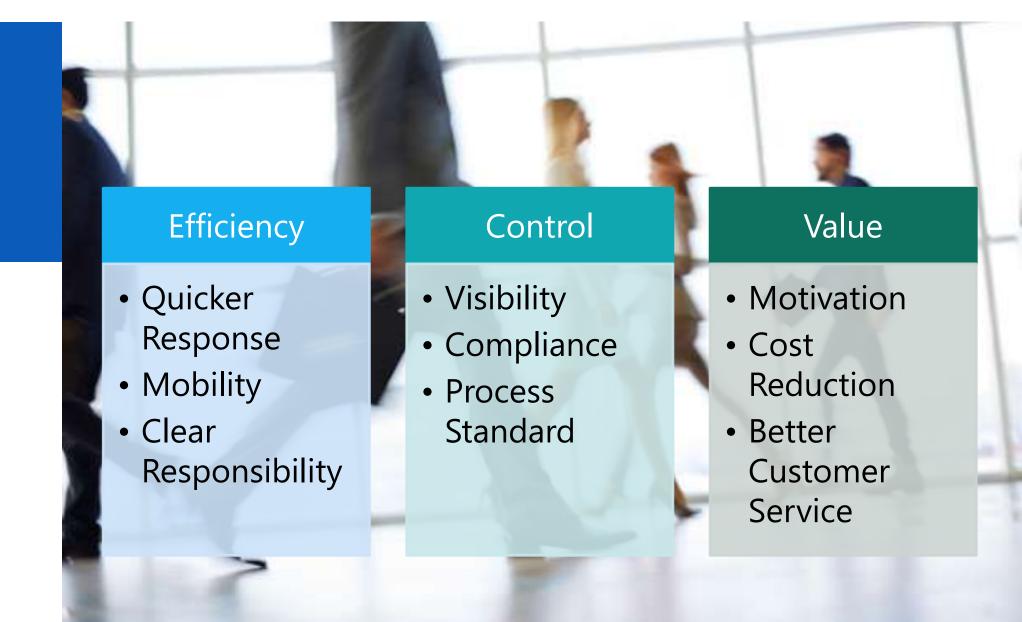


Lessons Learnt



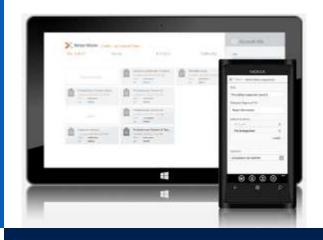


Benefits Summary





Next Steps



TRIALS & PROTOTYPES

Talk to us about free trials or quickly established prototypes



Let's have an informal chat to see how our solutions can be of benefit to you

Call 08000 74 29 29

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DEMOS

Let us show you what these tools can do – via a short online demo or in depth presentation to your team









