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# Project Controls Expo

## Thursday 10<sup>th</sup> Nov 2011

Earned Value Management and PRINCE2  
John Chapman

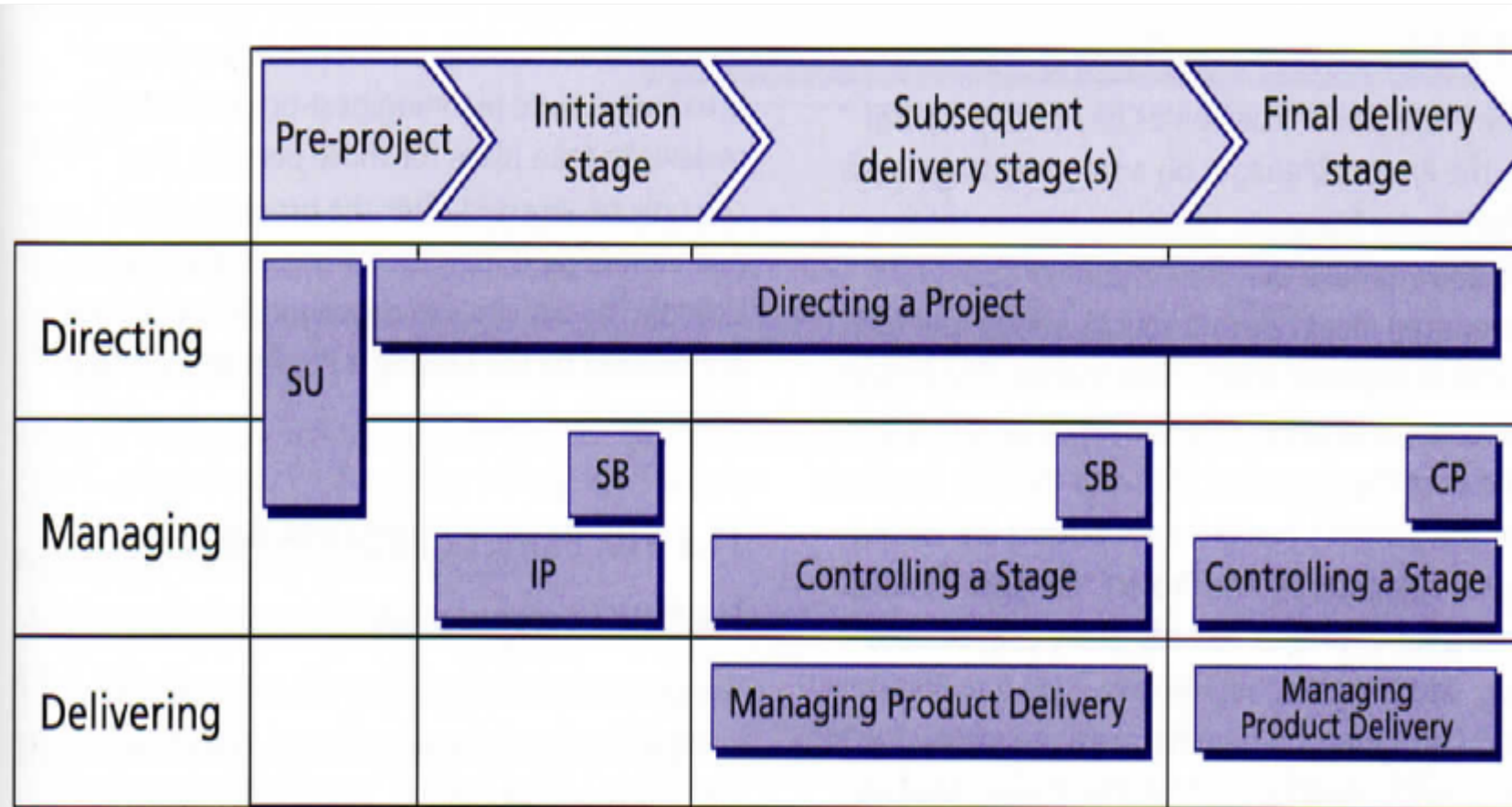
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# Speaker Profile : John Chapman

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- ❑ Programme Director for Touchstone Ltd ([www.touchstone.co.uk](http://www.touchstone.co.uk))
- ❑ Author of Project and Programme Accounting
- ❑ Member of the authoring group of The Gower Handbook of Programme Management
- ❑ Acknowledged contributor to Managing Successful Programmes 1<sup>st</sup> Edition
- ❑ International Project Implementation Experience
- ❑ Speaker at Events for
  - Association for Project Management
  - Best Practice User Group
  - PMI UK Chapter
  - British Computer Society
  - UK Earned Value Management Conference

# PRINCE Processes and the Project Control Lifecycle



**Key**

SU = Starting up a Project

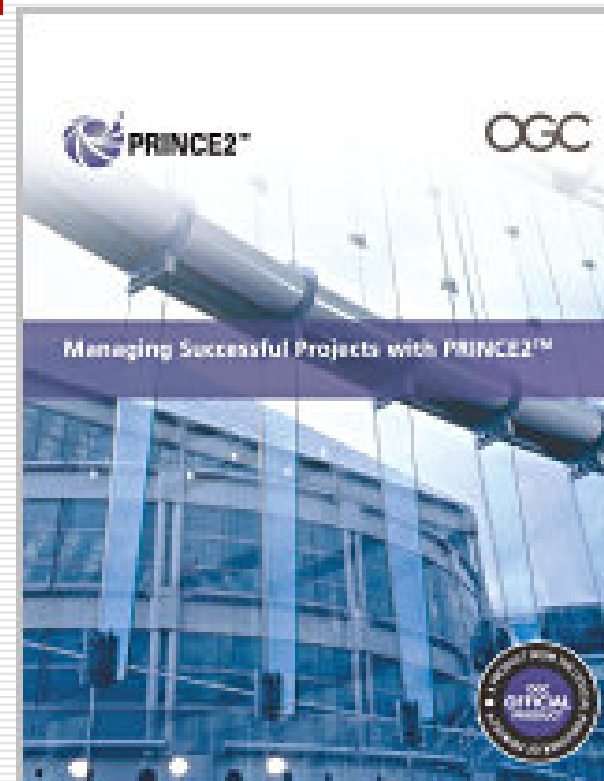
IP = Initiating a Project

SB = Managing a Stage Boundary

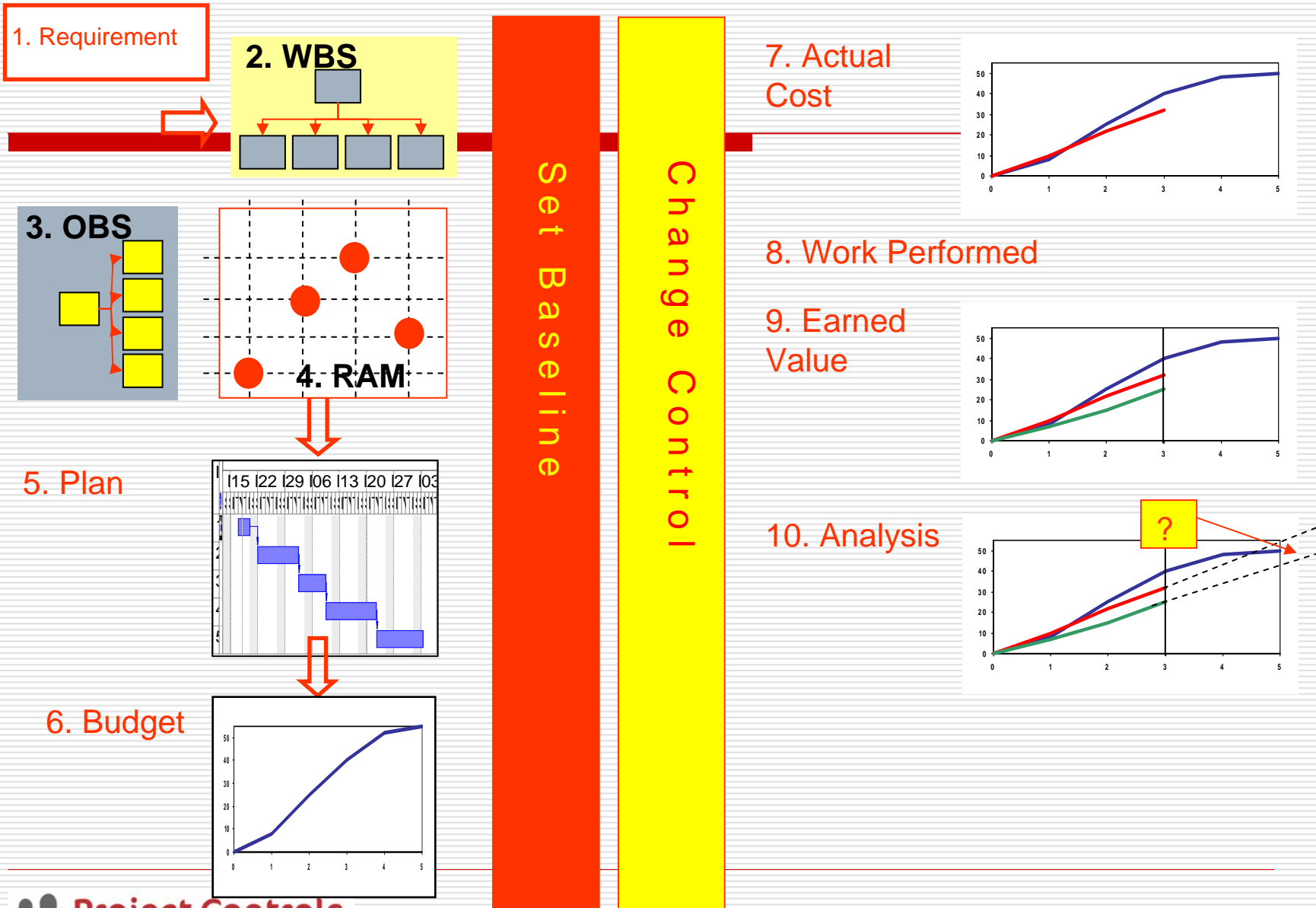
CP = Closing a Project

# PRINCE 2 : the De facto standard

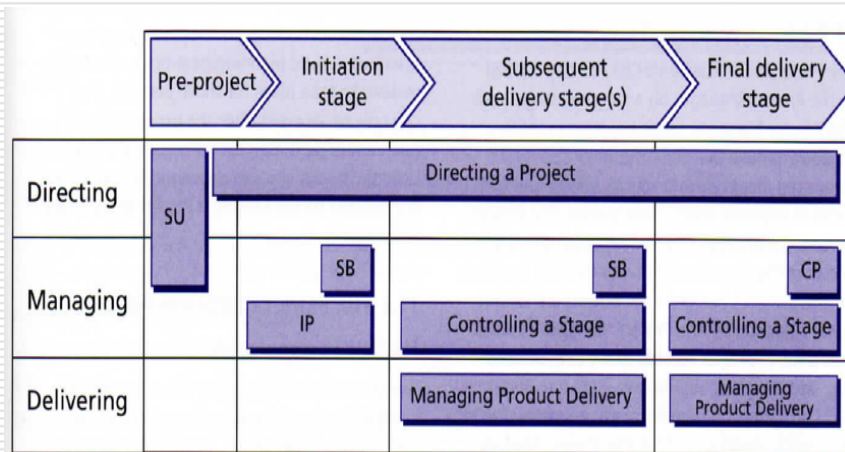
- **Earned value management** This is a technique to measure the scope, schedule and cost performance compared with plans, by comparing the completed products and the actual cost and time taken against their schedule and cost estimates. PRINCE2's product-based approach to planning provides the prerequisites needed for earned value management.



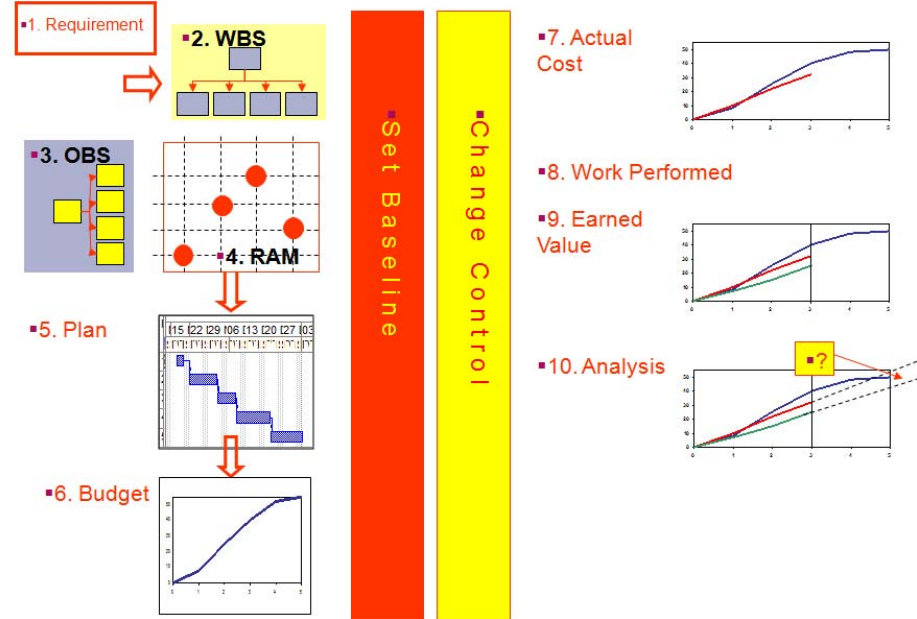
# Earned Value Management in 10 Steps



# Mapping PRINCE2 to Earned Value



## Earned Value in 10 Steps



## Remember these 3 things

**EV profiles budget over time using standard techniques.**

**How will we know we've delivered it?**

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**EV monitors budget against physical progress.**

**Where are we?**

**EV calculates value for money by monitoring how efficiently we are turning budget into deliverable (aka product)**

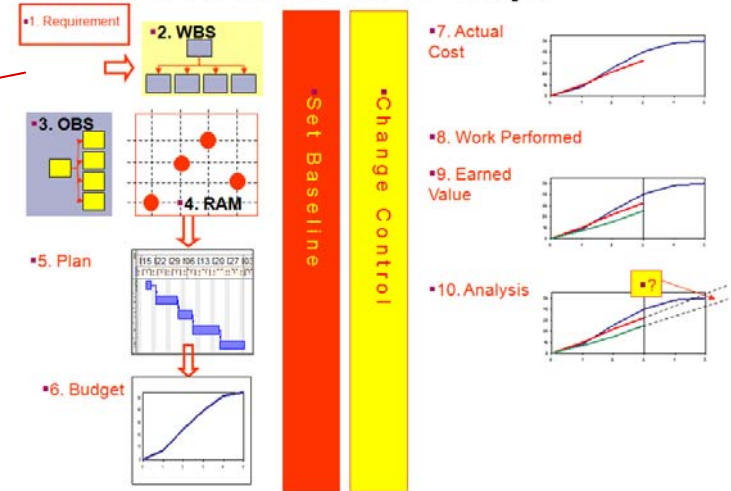
**How are we doing?**



1. Requirement

Project Description : Do we have a project?

### Earned Value in 10 Steps

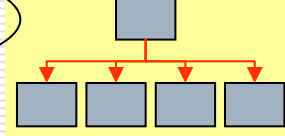


	Pre-project	Initiation stage	Subsequent delivery stage(s)	Final delivery stage
Directing	SU	Directing a Project		
Managing		IP, SB	Controlling a Stage, SB	Controlling a Stage, CP
Delivering			Managing Product Delivery	Managing Product Delivery

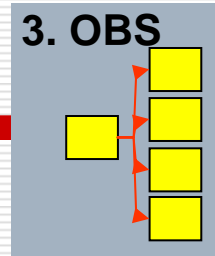


WBS includes Product Breakdown

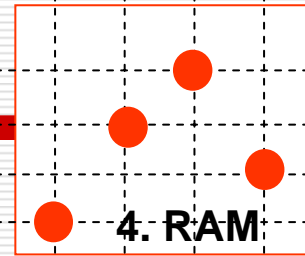
2. WBS



3. OBS

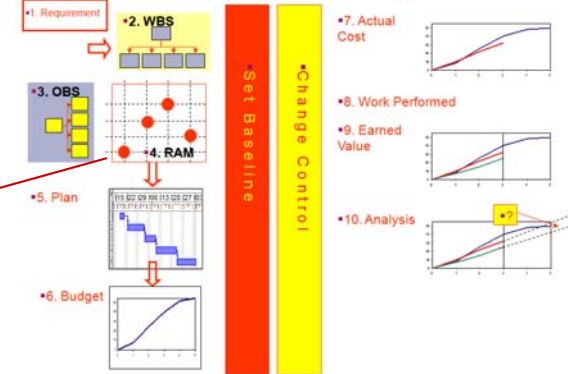


4. RAM



Project Planning & Stage Plan

Earned Value in 10 Steps



		Pre-project	Initiation stage	Subsequent delivery stage(s)	Final delivery stage
Directing	SU	Directing a Project			
Managing			IP	Controlling a Stage	Controlling a Stage
Delivering				Managing Product Delivery	Managing Product Delivery

WBS : Work Breakdown Structure

OBS : Organisation Breakdown Structure

RAM : Responsibility assignment matrix

# Case Study

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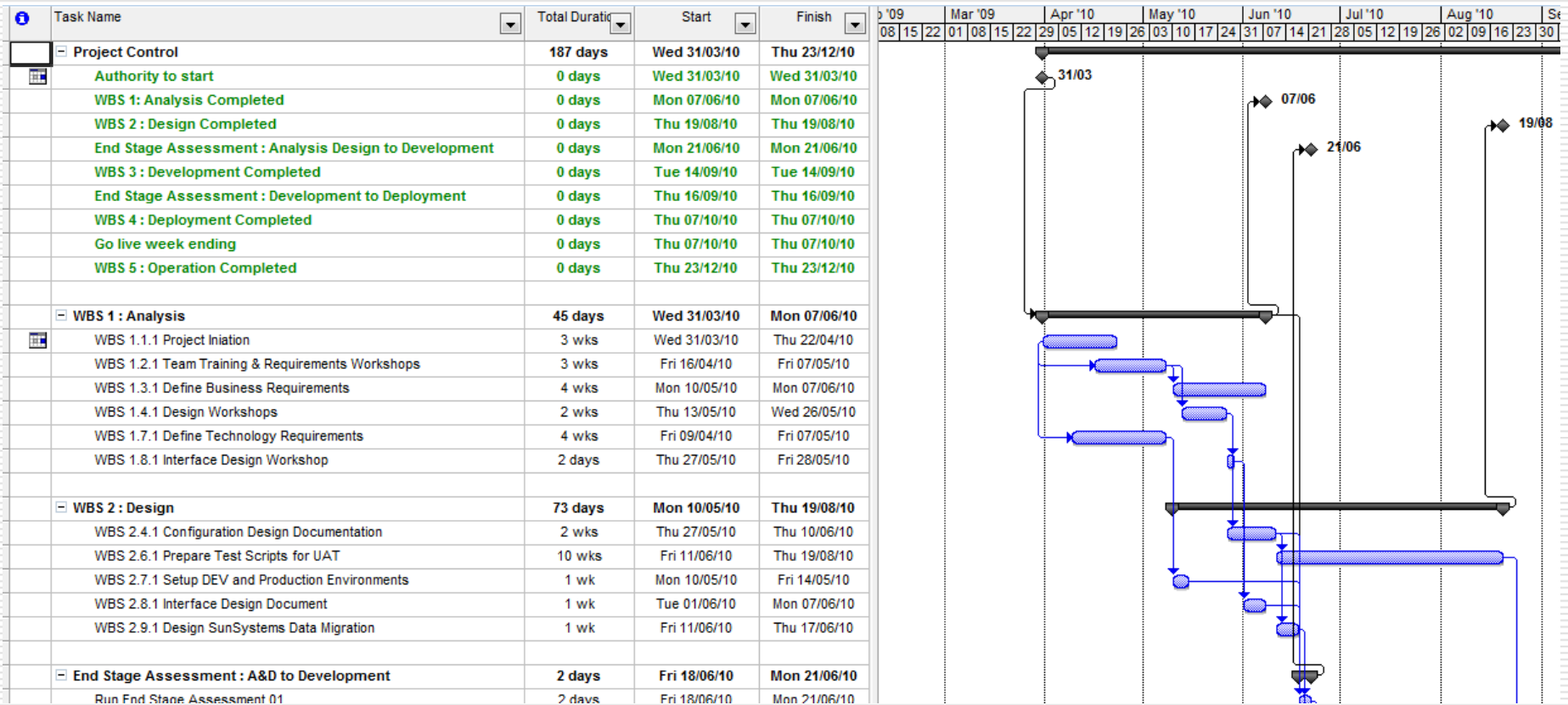
- Product Breakdown
- Work Breakdown
- Organisation Breakdown
- Responsibility assignment
- Quality Management Strategy
- Bottom up estimation of effort

# Case Study

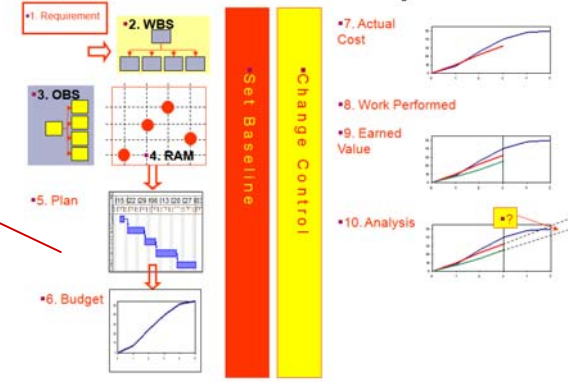
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<i>WBS Item</i>	<i>Sub No</i>	<i>Sub WBS</i>
1.2.1 Team Training & Requirements Workshops	1	SunSystems Key Finance Requirements Workshop / Team Training
	2	Proactis Key Requirements Workshop / Team Training
	3	Recurring Invoicing Key Requirements Workshop / Team Training
	4	PM10 Key Requirements / Team Training
	5	Finance Business Requirements
	6	Spend Control Requirements
	7	Reporting Requirements

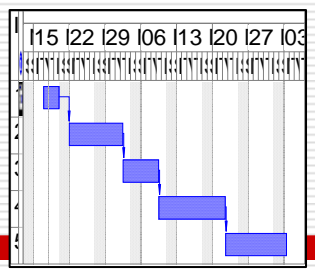
# Case Study



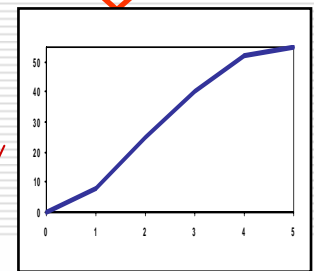
### Earned Value in 10 Steps



5. Plan



Project Planning & Stage Plan



6. Budget

	Pre-project	Initiation stage	Subsequent delivery stage(s)	Final delivery stage
Directing	SU	Directing a Project		
Managing		IP	Controlling a Stage	Controlling a Stage
Delivering			Managing Product Delivery	Managing Product Delivery



# Case Study

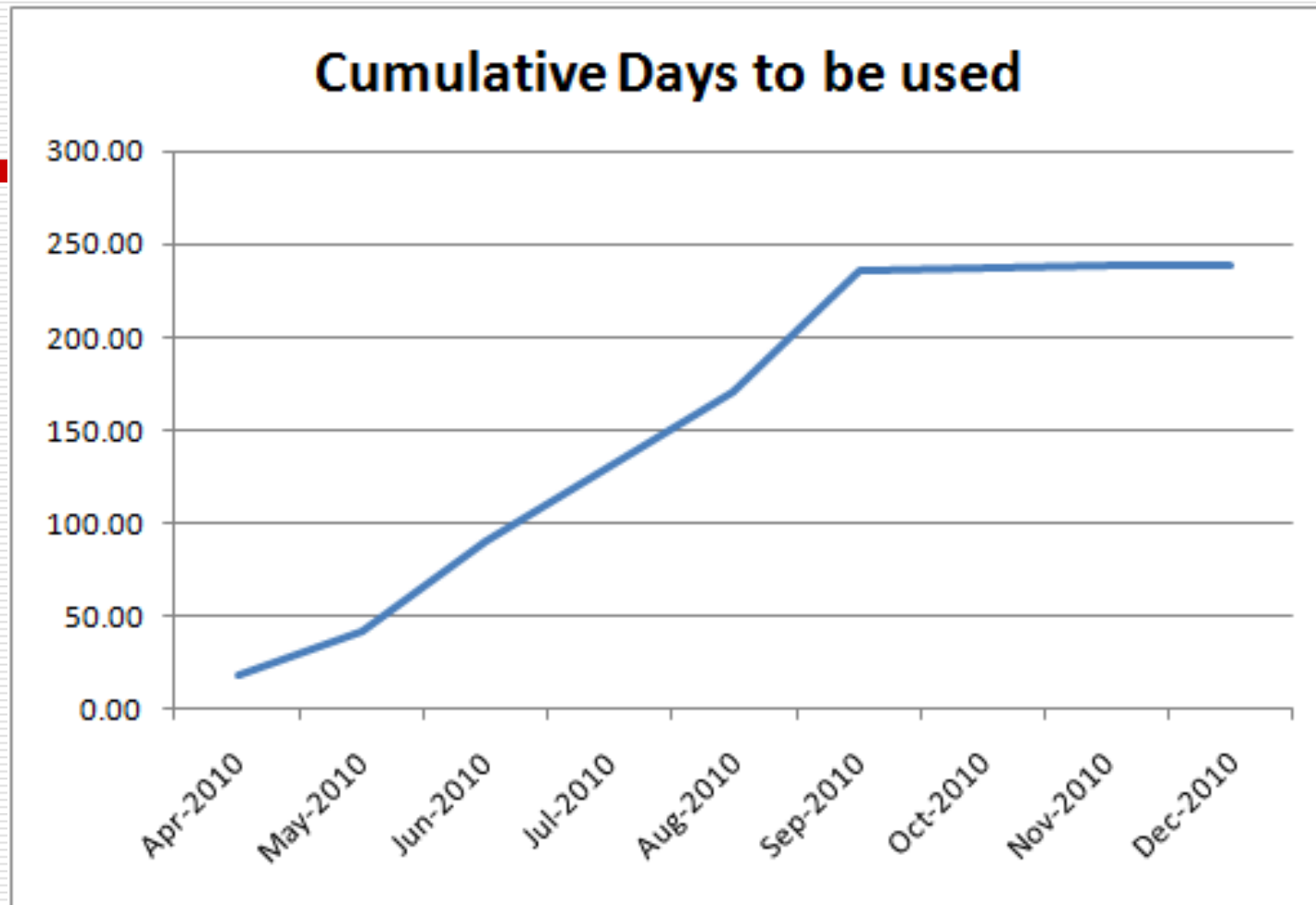
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- Project plan gives milestone dates with estimated dates by Stage
- Stage plans which have the allocation of resource assignment against activities
- Detailed plans for the current Stage
- Bottom up estimate of time by level 4 WBS
- Totalled by Project Stage



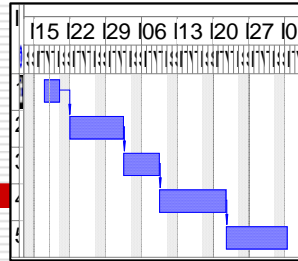


	Touchstone						
	Team Mgr	Sun & Proactis	Rec. Invoicing	Reporting	Technical	Integration	Total
<b>Stage 01</b>							
Analysis WBS 1	25.00	12.50	3.50	2.50	1.00	1.00	45.50
Design WBS 2	6.25	5.00	3.00	1.00	4.00	1.00	20.25
<b>Stage 02</b>							
Development WBS 3	27.00	47.00	11.00	14.50	0.00	8.00	107.50
<b>Stage 03</b>							
Deployment WBS 4	14.00	14.00	4.00	3.00	1.00	2.00	38.00
Operation WBS 5	1.50	1.50	0.50	0.00	0.00	0.00	3.50
	73.75	80.00	22.00	21.00	6.00	12.00	214.75

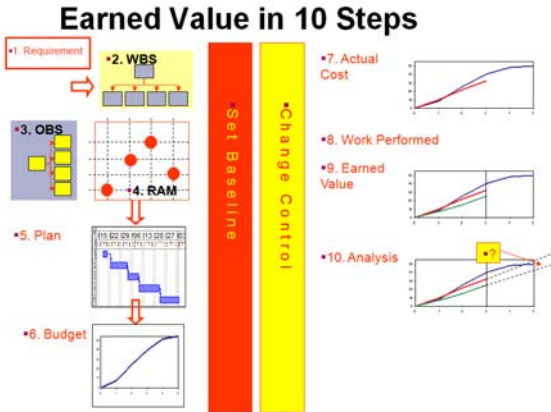
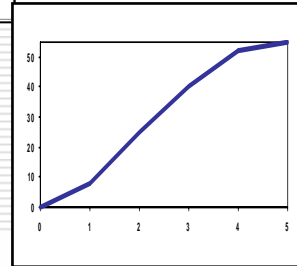


□ These are days not financial values

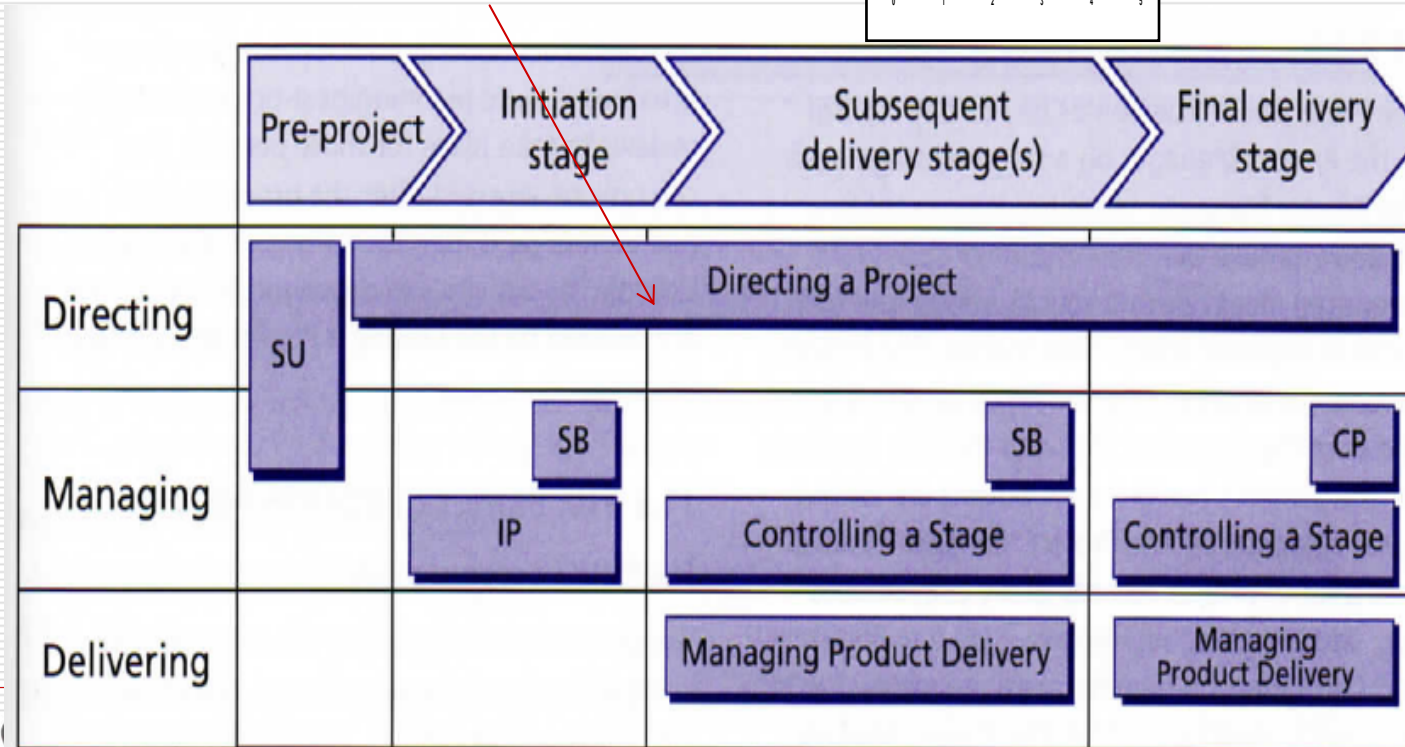
5. Plan



Set Baseline



6. Budget



# Case Study

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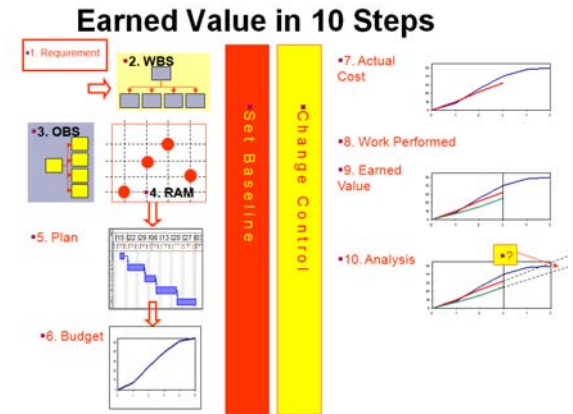
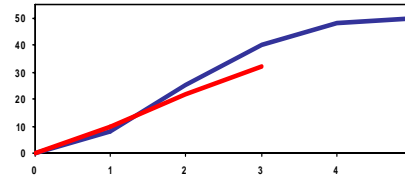
- In the Stage Plan set the baseline
- Includes resource allocation by name
- Assign costs by name
- The Cost calculation based on resource cost

# Using Microsoft Project

% Complete	WBS	Task Name	Start	Baseline Start	Baseline Finish	Baseline Duration	Duration	Actual Duration	Remaining Duration	Duration Variance	BCWS	BCWP	CPI
0%	1	WBS 1 Analysis	Wed 31/03/10	Wed 31/03/10	Wed 19/05/10	33 days	33 days	0 days	33 days	0 days	£18,525.00	£0.00	0
0%	1.2.1	WBS 1.2.1 Team Training & Requirements Workshops	Wed 31/03/10	Wed 31/03/10	Tue 18/05/10	31.5 days	31.5 days	0 days	31.5 days	0 days	£11,400.00	£0.00	0
0%	1.2.1.1	SunSystems Key Finance Requirements Workshop / Team	Wed 05/05/10	Wed 05/05/10	Fri 07/05/10	3 days	3 days	0 days	3 days	0 days	£2,850.00	£0.00	0
0%	1.2.1.2	Proactis Key Requirements Workshop / Team Training	Tue 20/04/10	Tue 20/04/10	Wed 21/04/10	2 days	2 days	0 days	2 days	0 days	£1,900.00	£0.00	0
0%	1.2.1.3	Recurring Invoicing Key Requirements Workshop / Team T	Thu 13/05/10	Thu 13/05/10	Fri 14/05/10	2 days	2 days	0 days	2 days	0 days	£1,900.00	£0.00	0
0%	1.2.1.4	PM10 Key Requirements / Team Training	Mon 17/05/10	Mon 17/05/10	Mon 17/05/10	0.5 days	0.5 days	0 days	0.5 days	0 days	£475.00	£0.00	0
0%	1.2.1.5	Prepare Finance Business Requirements Document	Mon 17/05/10	Mon 17/05/10	Mon 17/05/10	0.5 days	0.5 days	0 days	0.5 days	0 days	£475.00	£0.00	0
0%	1.2.1.6	Prepare Spend Control Requirements Document	Fri 30/04/10	Fri 30/04/10	Fri 30/04/10	1 day	1 day	0 days	1 day	0 days	£950.00	£0.00	0
0%	1.2.1.7	Prepare Reporting Requirements Document	Mon 17/05/10	Mon 17/05/10	Tue 18/05/10	1 day	1 day	0 days	1 day	0 days	£950.00	£0.00	0
0%	1.2.1.8	Run Sun session for Savita	Wed 31/03/10	Wed 31/03/10	Thu 01/04/10	2 days	2 days	0 days	2 days	0 days	£1,900.00	£0.00	0
0%	1.2.1	WBS 1.2.1 Team Training Completed	Tue 18/05/10	Tue 18/05/10	Tue 18/05/10	0 days	0 days	0 days	0 days	0 days	£0.00	£0.00	0

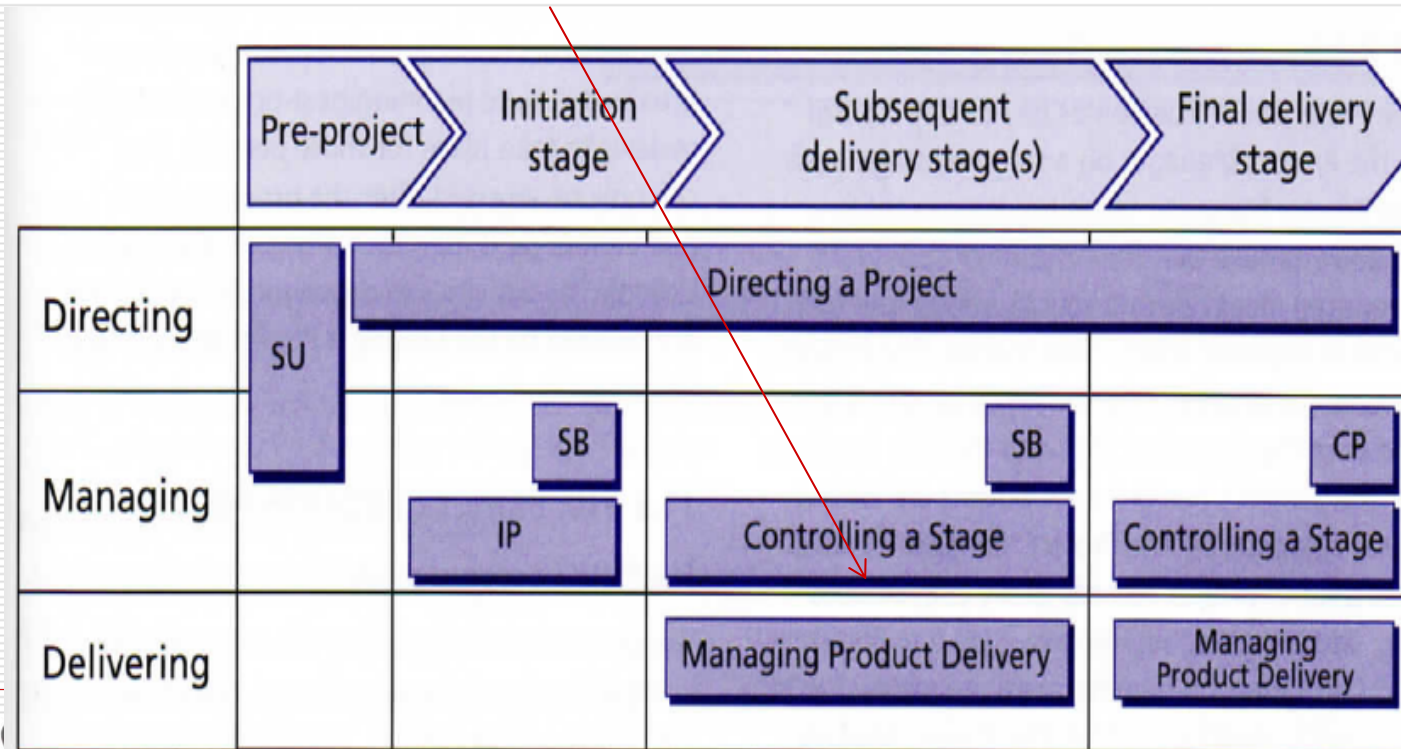
- In MS Project setting the baseline creates the BCWS (the Planned Value)

## 7. Actual Cost



Checkpoint Reporting  
against Work Packages

## 8. Work Performed





# Case Study

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- The project is underway
- We collect Actual Cost information by WBS element through timesheet analysis which needs to be at Level 4 Deliverable (in this example)
- We have weekly reviews to collect % complete and remaining duration
- If your team have not considered remaining duration before then this will require some forethought!
- This is reported through a checkpoint report

# Earning the value

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For example on an IT Project

- Training is 0-100 : either you are trained or not trained!
- Design could be by weighted milestone
  - 25% on completion of a design workshop
  - 50% on issuing a design document
  - 25% on design signoff

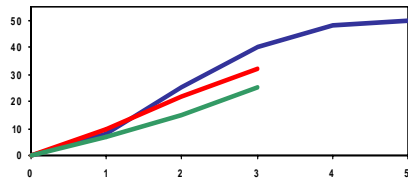


# Using Microsoft Project

% Complete	WBS	Task Name	Start	Baseline Start	Baseline Finish	Baseline Duration	Duration	Actual Duration	Remaining Duration	Duration Variance	BCWS	BCWP	CPI
10%	1	WBS 1 Analysis	Wed 31/03/10	Wed 31/03/10	Wed 19/05/10	33 days	33 days	3.22 days	29.78 days	0 days	£18,525.00	£1,900.00	1
17%	1.2.1	WBS 1.2.1 Team Training & Requirements Workshops	Wed 31/03/10	Wed 31/03/10	Tue 18/05/10	31.5 days	31.5 days	5.25 days	26.25 days	0 days	£11,400.00	£1,900.00	1
67%	1.2.1.1	SunSystems Key Finance Requirements Workshop / Team	Wed 05/05/10	Wed 05/05/10	Fri 07/05/10	3 days	3 days	2 days	1 day	0 days	£2,850.00	£1,900.00	1
0%	1.2.1.2	Proactis Key Requirements Workshop / Team Training	Tue 20/04/10	Tue 20/04/10	Wed 21/04/10	2 days	2 days	0 days	2 days	0 days	£1,900.00	£0.00	0
0%	1.2.1.3	Recurring Invoicing Key Requirements Workshop / Team T	Thu 13/05/10	Thu 13/05/10	Fri 14/05/10	2 days	2 days	0 days	2 days	0 days	£1,900.00	£0.00	0
0%	1.2.1.4	PM10 Key Requirements / Team Training	Mon 17/05/10	Mon 17/05/10	Mon 17/05/10	0.5 days	0.5 days	0 days	0.5 days	0 days	£475.00	£0.00	0
0%	1.2.1.5	Prepare Finance Business Requirements Document	Mon 17/05/10	Mon 17/05/10	Mon 17/05/10	0.5 days	0.5 days	0 days	0.5 days	0 days	£475.00	£0.00	0
0%	1.2.1.6	Prepare Spend Control Requirements Document	Fri 30/04/10	Fri 30/04/10	Fri 30/04/10	1 day	1 day	0 days	1 day	0 days	£950.00	£0.00	0
0%	1.2.1.7	Prepare Reporting Requirements Document	Mon 17/05/10	Mon 17/05/10	Tue 18/05/10	1 day	1 day	0 days	1 day	0 days	£950.00	£0.00	0
0%	1.2.1.8	Run Sun session for Savita	Wed 31/03/10	Wed 31/03/10	Thu 01/04/10	2 days	2 days	0 days	2 days	0 days	£1,900.00	£0.00	0
0%	1.2.1	WBS 1.2.1 Team Training Completed	Tue 18/05/10	Tue 18/05/10	Tue 18/05/10	0 days	0 days	0 days	0 days	0 days	£0.00	£0.00	0

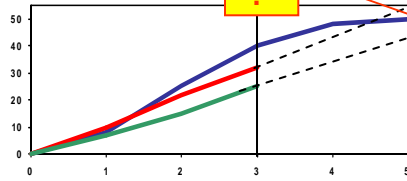
- ❑ In MS Project setting the baseline creates the BCWS (the planned value)
- ❑ As we update the Actual duration and remaining duration the CPI is calculated

## 9. Earned Value

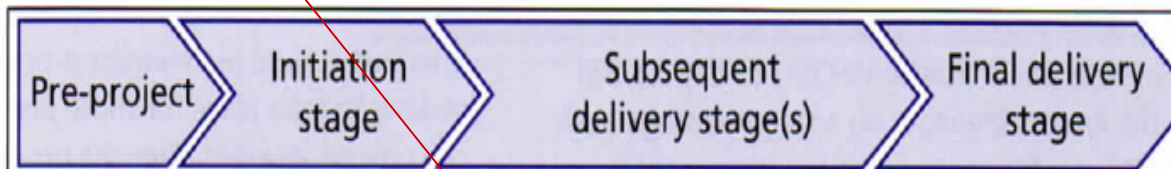
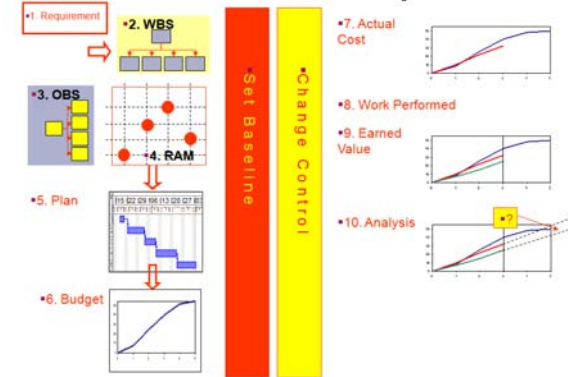


## 10. Analysis

Time tolerance  
Cost tolerance  
Exception report



## Earned Value in 10 Steps



		Pre-project	Initiation stage	Subsequent delivery stage(s)	Final delivery stage
Directing	SU	Directing a Project			
Managing			IP	Controlling a Stage	Controlling a Stage
Delivering				Managing Product Delivery	Managing Product Delivery



# Case Study: End Stage Assessment

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- ❑ The End Stage Report is used to give a summary of progress to date, the overall project situation, and sufficient information to ask for a Project Board Decision on what to do next with the project <sup>1</sup>
- ❑ Composition ... Forecast. The Project Manager's forecast for the project and next Stage against planned targets and tolerances for time, cost, quality, scope, benefits and Risk with the project <sup>2</sup>

1. Managing Successful Projects with PRINCE2, OGC, ISBN 978-0-11-331059-3 page 244  
2. Ibid page 244

## US Survey says.....

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over 800 military programs show that

.....

**no** program has ever improved performance better than the following EAC calculation

$$\text{EAC} = \frac{\text{BAC}}{\text{CPI}}$$

at **15%** complete point in program

***No-one pays enough attention in the early stages***

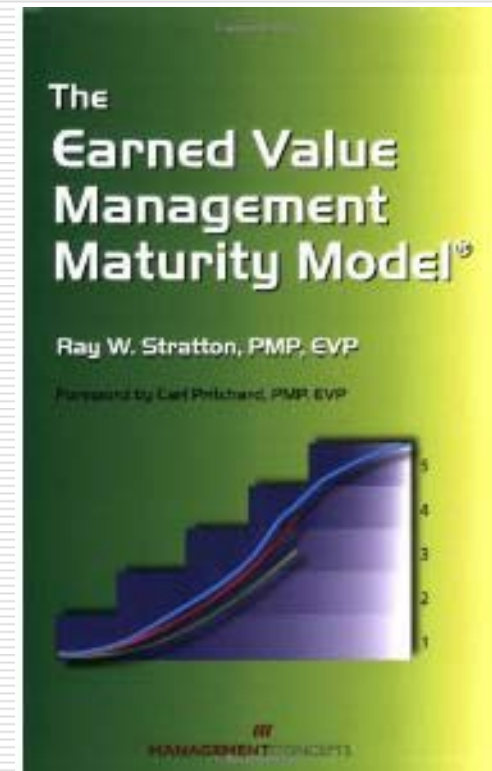


# US Survey says.....

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## Estimate at Complete

- Thanks to CPI and SPI<sub>t</sub>, and a budget that represents all the work to be done (BAC), .. it is possible to predict when the project will be done and how much will be spent getting there... There is common knowledge and statistical evidence showing this assumption to be valid. The project work is as difficult as it is. Page 34



# Case Study : Key Performance Indicator

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A mathematical projection

- $EAC = BAC / CPI$
- Estimate at Complete = Budget at Complete / Cost Performance Index
- Assume
  - BAC is £150,000
  - CPI is 0.95
  - $EAC = £150,000 / 0.95$
  - $EAC = £157,895$

# Case Study: Why is CPI Important?

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- ❑ This is a quick method of identifying of the estimate at complete(EAC).
- ❑ It does not involve bottom up analysis but does provide a metric and financial value
- ❑ 'However when there is a significant technical issue, only detailed planning of the remaining work can result in a valid EAC'.<sup>1</sup>

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1. Performance Based Earned Value . Paul J Solomon and Ralph R Young, ISBN 9780471721888, page 100

# Case Study

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A bottom up calculation

- ❑  $EAC = AC + ETC$
- ❑ Estimate at Complete = Actual Costs plus Estimate to Complete
- ❑ Alternatively we do a bottom up analysis of all the remain activities based on what we have learnt to get the Estimate to Complete.

# Case Study: End Stage Assessment

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- At End Stage Assessment we now have
  - Budget At Complete (BAC)
  - Estimate To Complete (ETC)
  - Estimate At Complete (EAC)
- Is the project still financially viable based on the Estimate at Complete?
  - Used at End Stage Assessment

# Case Study: End Stage Assessment

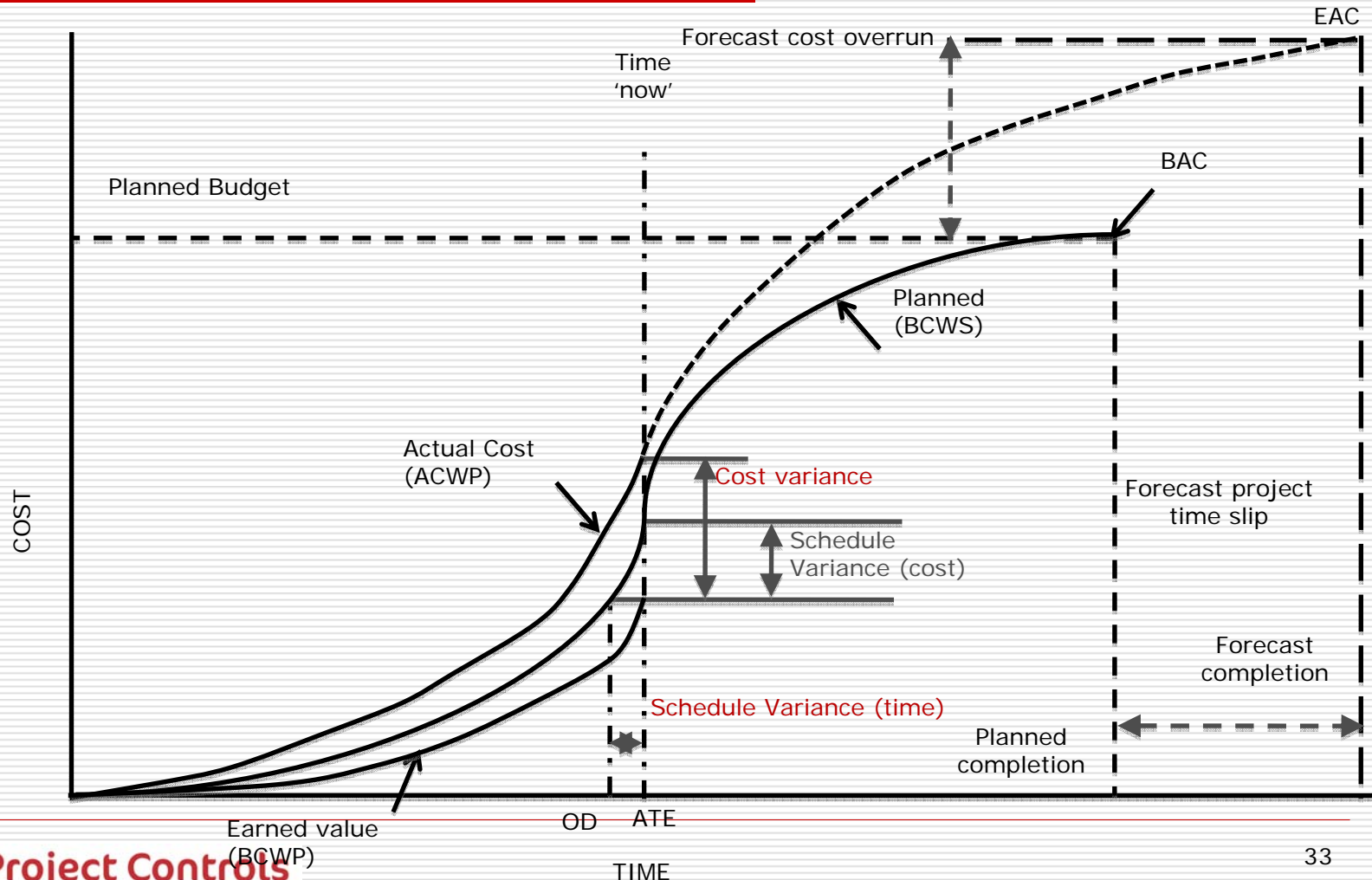
Activity/Resource Budget	(Touchstone)					Estimate		
	Forecasted	Raised	Revised	Utilised	Balance	To	Variance	RAG
	Days	CCN/PO	Total	to 4 June		Complete		
Stage 01: Analysis and Design	66.25	2.25	68.50	52.77	15.73	6.50	9.23	
Stage 02: Development	115.00	0.00	115.00	0.00	115.00	111.75	3.25	
Stage 03: Deployment & Operation	39.00	0.00	39.00	0.00	39.00	39.00	0.00	

Estimate At Complete (EAC) = 210.02

Actual Cost: 52.77 + Estimate to Complete of 157.27

BAC	Budget at completion
BCWS	Budgeted Cost of Work Scheduled
OD	Original Duration planned
ATE	Actual Time Expended
ACWP	Actual Cost of Work Performed
BCWP	Budget Cost of Work Performed
EAC	Estimate Cost at Completion

## Reporting Graphs





# Book References

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- ❑ The Earned Value Management Maturity Model, Ray W Stratton, ISBN 1-56726180-9
- ❑ Earned Value Project Management, 3<sup>rd</sup> Edition, Quentin W Fleming and Joel M Koppelman, ISBN 193069989-1
- ❑ EVA in the UK, Steve Wake
- ❑ APM Body of Knowledge, 5<sup>th</sup> Edition, Association for Project Management, ISBN 1-903494-13-3
- ❑ Interfacing Risk and Earned Value Management, Association for Project Management, ISBN 1-903494-24-9
- ❑ The Mythical Man Month and Other Essays on Software Engineering, Frederick Brooks, ISBN 0201835959
- ❑ 'Project and Programme Accounting, a practical guide for Professional Service Organisations and IT', John Chapman, Project Manager Today Publications, ISBN: 1-900391-14
- ❑ Earned Value Management using Microsoft Office Project, Sham Dayal, J.Ross Publishing, ISBN 978-1-932159-98-1
- ❑ Work Breakdown Structures, The Foundation for Project Management Excellence, Eric S Norman, Shelly A Brotherton, Robert T Fried, Wiley, ISBN 978-0470-17712-9
- ❑ Performance Based Earned Value, Paul J Solomon, Ralph R Young, Wiley Interscience, ISBN 978-0-471-721888

# Thank you to...

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